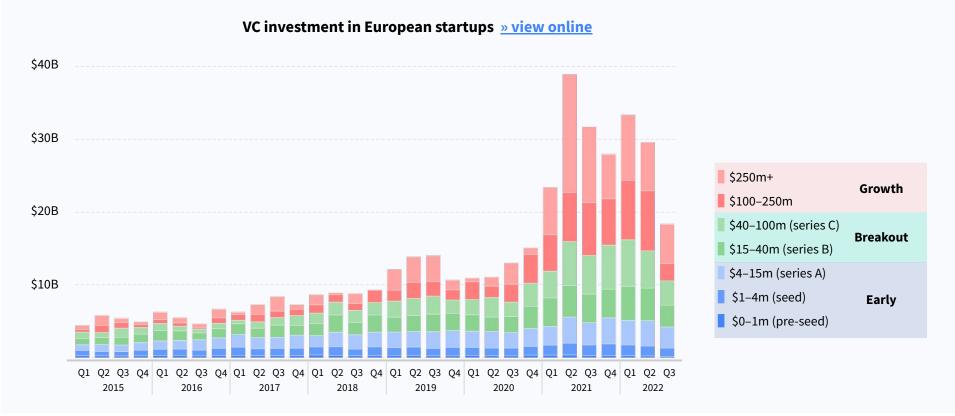


## The State of European Early-Stage Investment

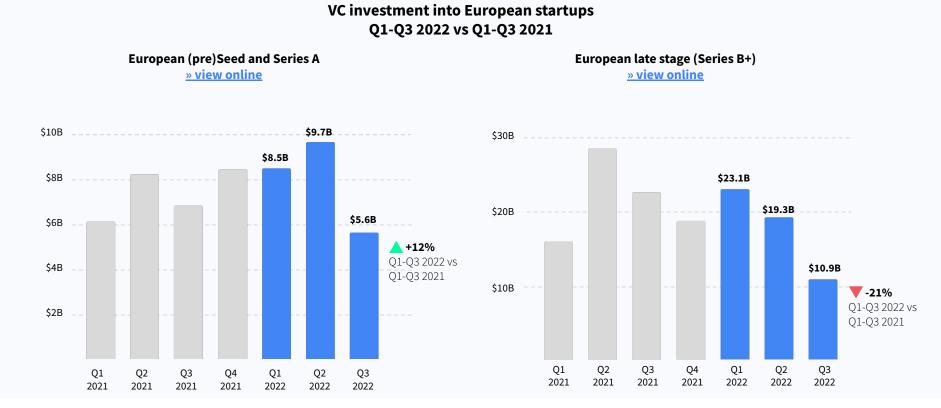
**Keynote by Liselore Havermans** 

Head of Research at Dealroom.co October 12th, 2022

## Although the first half of 2022 maintained the levels of VC investment of 2021, Q3 is showing signs of decline.



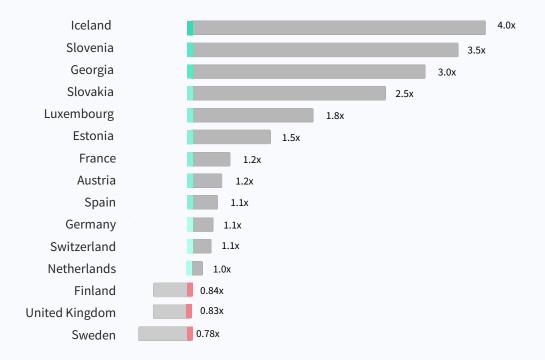
## Early-stage investment into European startups is holding up far better than late-stage, up 12% from the same period last year.



Page / 3 Source: Dealroom.co.

### Fastest growing European countries by early-stage investment.

#### Early-stage venture capital investment Q1-Q3 2022 vs Q1-Q3 2021

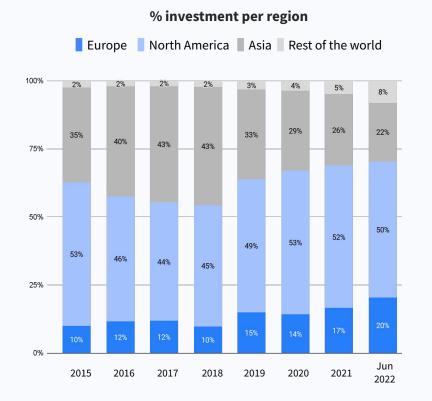


## Fintech, Health and Energy European startups attracted 50% of early-stage investment in 2022 so far.

2		•	•	•		
SECTOR	2017	2018	2019	2020	2021	2022YTD
Fintech	\$ 2.4B	\$ 2.6B	\$ 3.1B	\$3.1B	\$ 5.7B	\$ 5.0B
Health	\$ 2.2B	\$ 2.8B	\$ 3.1B	\$ 3.6B	\$ 5.8B	\$ 3.6B
Energy	\$0.7B	\$0.7B	\$1.1B	\$1.0B	\$ 2.4B	\$ 2.8B
Transportation	\$ 0.9B	\$1.1B	\$1.4B	\$1.2B	\$ 2.1B	\$1.6B
Food	\$0.7B	\$1.0B	\$1.0B	\$1.6B	\$ 2.4B	\$ 1.5B
Real Estate	\$0.4B	\$ 0.8B	\$ 0.8B	\$1.0B	\$1.0B	\$1.4B
Marketing	\$0.8B	\$ 0.9B	\$ 0.9B	\$ 0.8B	\$1.3B	\$1.1B
Security	\$0.4B	\$0.4B	\$0.6B	\$0.6B	\$ 0.9B	\$ 0.8B
Gaming	\$0.4B	\$0.4B	\$0.4B	\$0.4B	\$ 0.9B	\$0.7B
Jobs Recruitment	\$0.3B	\$0.4B	\$0.4B	\$0.3B	\$0.4B	\$0.6B
Semiconductors	\$0.2B	\$0.2B	\$0.3B	\$0.4B	\$0.4B	\$ 0.5B
Media	\$0.6B	\$ 0.8B	\$0.7B	\$ 0.5B	\$0.8B	\$ 0.5B

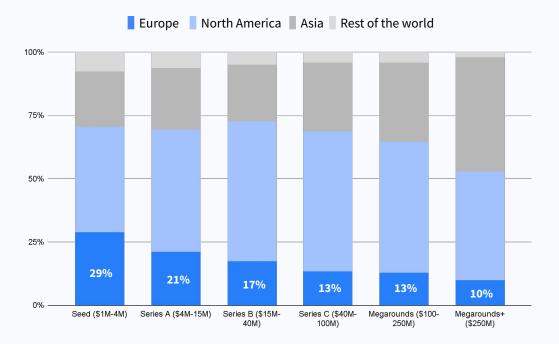
#### Early-stage investment by industry\* into European startups <u>» view online</u>

## European startups continue to claim a larger share of global venture capital, now accounting for 20% of global funding.



Page / 6 Source: Dealroom.co. As shown in: European VC Pulse Check H1 2022 \*Rounds above \$2m are more likely to be announced as they occur. Dealroom finds that rounds under \$2m are often disclosed with a delay of up to 1-2 years, if at all, hereby creating a "reporting lag" which can affect the accuracy of year-on-year comparisons. 2022 data covers Jan-June inclusive.

### Remarkably, almost 30% of all global seed stage capital is raised by European startups.



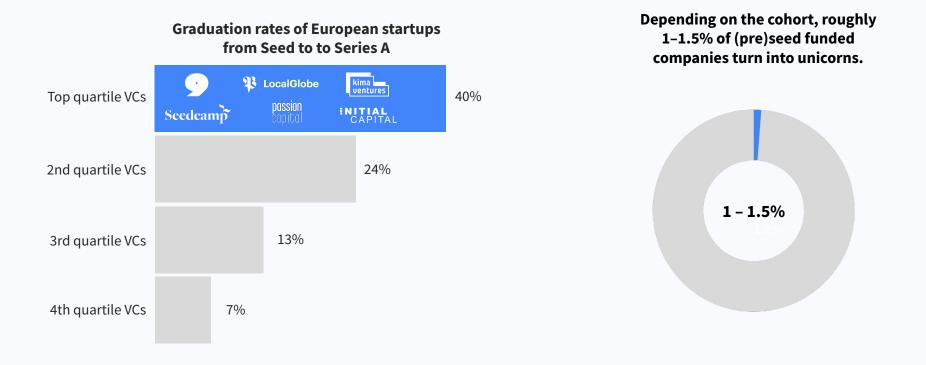
#### Share of VC investment per region and stage

### The European investor landscape is expanding.



Investors with at least one European VC investment each year

# The right investor can make a big difference for startups, especially at early stages. The chances of investing in the next unicorn are still small.

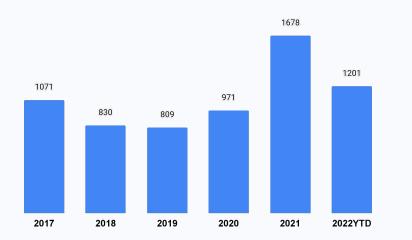


Source: Investor Ranking EMEA 2022 by Dealroom

### Some angels are increasing their chances by investing in many rounds in Europe.

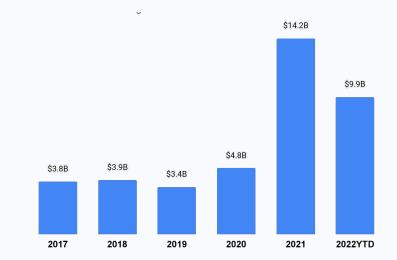
	Angel	Verified Investments 2017-2022	Notable investments		
	Chris Adelsbach	103	Marshmallow, Atom Bank, Smart		
	Charlie Songhurst	75	Tractable, Cera, Omnipresent		
	Taavet Hinrikus	63	Pmprobable, Yapily, Habito		
	Xavier Niel	50	Mirakl, Alan, PayFit		
	David Helgason	40	Labster, FRVR, Yosician		
	Andreas Mihalovits	38	Cognism, Distributed, YABA		
S	Paul Foster	37	MarketFinance, Habito, Nested		
	Eduardo Ronzano	34	Spendesk, Meero, Paack		
	Thibaud Elziere	28	Meero, Virtuo, Cowboy		
Ś	Alex Chesterman	23	Tide, Cleo AI, Secret Escapes		

## Angel participation in Europe has increased since 2017 both in terms of number of rounds and VC investment.



Number of rounds with at least 1 angel investor

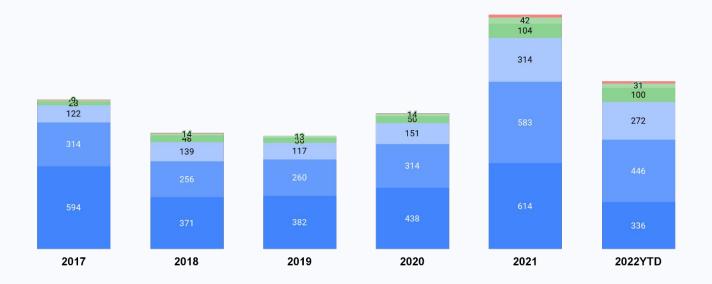
#### VC investment with at least 1 angel investor



### Angels are mostly active at early-stage, but sometimes participate at late-stage.

Number of rounds with at least 1 angel investor by round size

\$0-1M (pre-seed) \$1-4M (seed) \$4-15M (series A) \$15-40M (series B) \$40-100M (series C) \$100-250M \$250M+



### Some of Europe's biggest successes have been supported by Angel investors.

Selected European founded unicorns with notable angel investors <u>» view online</u>

Klarna: Glovo? Wolt mindmaze Enpal. The positive flywheel is going into full effect, with Europe's biggest startup successes turning founders into the next generation of angel investors.

