

Fintech Q3 2022 REPORT

October 2022



Leading fintech corporate venture fund.

ABN AMRO Ventures is the corporate venture fund of ABN AMRO Bank, a leading bank in the Netherlands.

The \in 150m balance sheet fund invests in the most relevant up-and-coming technology companies to boost and accelerate innovation for the bank and its clients.

The collaboration between the fund and the portfolio companies goes far beyond capital: ABN AMRO Ventures actively provides knowledge and expertise, access to the bank and its systems, support from relevant specialists inside and outside ABN AMRO, as well as an extensive external network.

Examples of portfolio companies





Global startup & venture capital intelligence platform.

Dealroom.co is the foremost data provider on startup, early-stage and growth company ecosystems in Europe and around the globe.

Founded in Amsterdam in 2013, we now work with many of the world's most prominent investors, entrepreneurs and government organizations to provide transparency, analysis and insights on venture capital activity.

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Accults Software for CP practices	Travel Transport Nobility	_ ×	¢ 11.6M	Lorden	↑ 32424
C Formeling Efficial online supermask	Peed at Community	· · · · ·	¢ 21.3M	Lorden	↑ 42342
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Check out our previous reports.

The Rise of Embedded Finance

The State of European Insurtech 2022

Fintech 2021 report

Fintech-enabled marketplaces 2021



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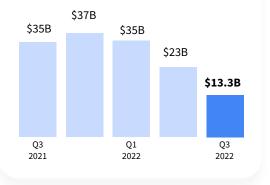
What happened in fintech in Q3 2022.

Fintech hit by market downturn.

Fintech startups raised just \$13.3B globally in Q3 2022, down 64% from all-time-high in Q4 2021, back to pre-pandemic levels.

Fintech has been surpassed by health as the most invested industry worldwide in Q3. Much of this is due to megarounds down 79% YoY. Also the median ticket size has collapsed at late stage, while Seed and Series A show more resilience.

Global fintech VC funding



The public market is frozen for fintech, M&A still show strong activity

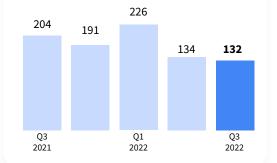
The public market has nearly frozen for fintech startups, and we have seen PE groups taking public fintech back to private. M&A has slowed down in respect to the peak in 2021 and early 2022, but still higher than 2020 levels.

Number of fintech acquisitions

Payments are still king, insurtech rebounce.

All fintech segments are down from last quarter, except for insurance which held on par thanks to Wefox and Pie Insurance megarounds, making 2 of the 4 largest rounds in Q3.

Payments are still the top sector for fintech VC funding, followed by Crypto and DeFi.



Fintech funding by sector Q3 2022

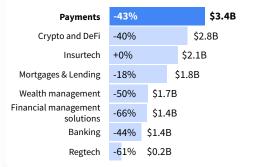




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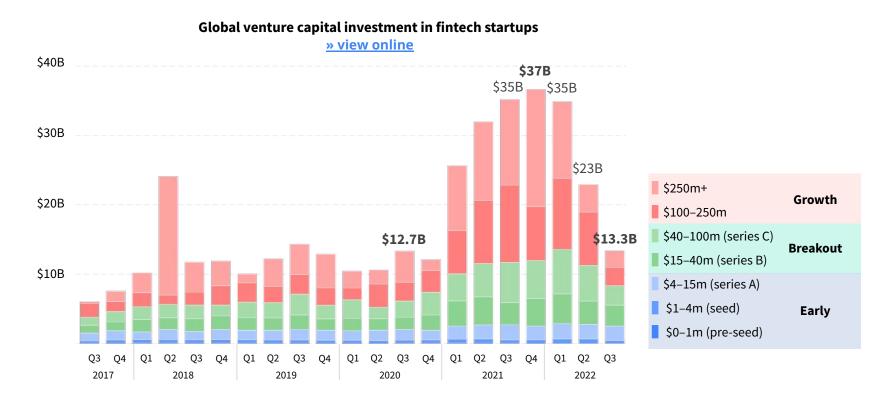
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1 — Fintech VC funding in Q3 2022



Fintech startups raised \$13.3B globally in Q3 2022, down 64% from all-time-high in Q4 2021, back to pre-pandemic levels.





Klarna.

wefox

Fintech startups who raised the most in Q3 2022



PIE INSURANCE

MystenLabs



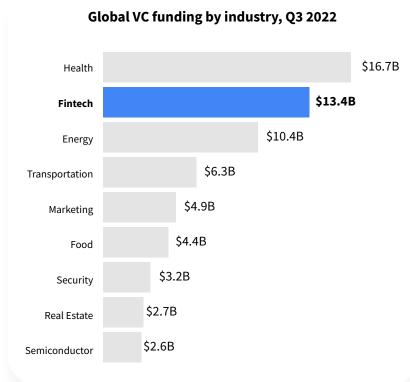
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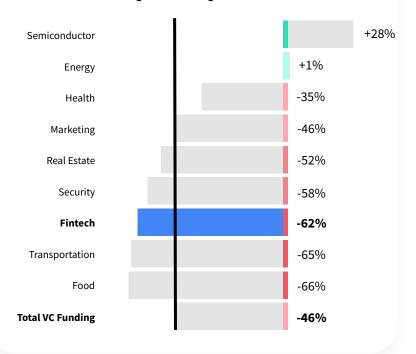
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Health is ahead of fintech as the most funded industry for the first time since the beginning of 2021. Fintech funding has fallen 62% YoY, 1.4x more than the average for VC funding.



VC funding growth by Industry, 03 2022 vs 03 2021

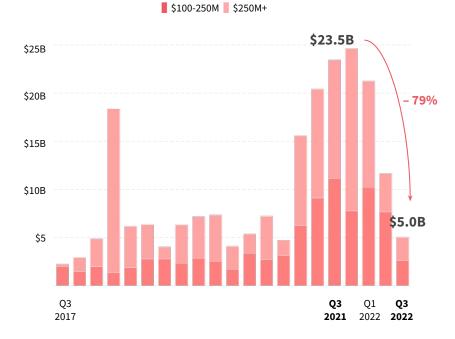




Megarounds dropped down to just \$5B invested, down 79% YoY.

Global VC investment in fintech startups, rounds >\$100M

<u>» view online</u>



The biggest rounds of Q3 2022 <u>» view online</u>

NAME		INVESTORS	MARKET	LOCATION	VALUATION	IF LAST RO
K.	Klarna Makes shopping smoooth with the	Silver Lake Partners Sequoia Capital Bestseller CPP Investments Mubadala Capital Ventures	fintech payments	Stockholm, Sweden	\$6.7b	\$800m GROW
wefox	wefox A category-defining insurtech platf	Horizons Ventures Target Global Eurazeo EDBI OMERS Ventures	fintech	Berlin, Germany	\$4.5b	\$400m
ð	Satispay A thriving European payment net	Block (former Square) Tencent Coatue Management Greyhound Capital Banca Mediolanum	fintech payments	Milan, Italy	\$1.1b	€320m
Pie	Pie Insurance Provides workers' comp insurance	Greycroft Partners White Mountains Insurance Group Allianz X Centerbridge Partners Gallatin Point Capital	fintech insurance	Washington, United States	\$1.3—1.9b	\$315m
//.	Mysten Labs Creates foundational infrastructur	Lightspeed Venture Partners Greenoaks Capital Partners Dentsu Ventures Franklin Templeton Investments Circle Ventures	fintech enterprise software crypto and defi	San Francisco, United States	\$2.0b	\$300m
	Coalition Provider of cyber insurance and se	Valor Equity Partners Allianz X Kinetic Partners	security fintech cloud & infrastructure insurance	San Francisco, United States	\$5.0b	\$250m
	Toss A mobile finance application that	Goodwater Capital Altos Ventures Mirae Asset Capital Greyhound Capital Daol Investment (Formerly KTB Network)	fintech banking payments	Seoul, South Korea	\$6.5b	\$228m
PICO	Pico Provides a best-in-class portfolio o	Golden Gate Capital	fintech enterprise software wealth management	New York City, United States	\$540—810m	\$200m GRO



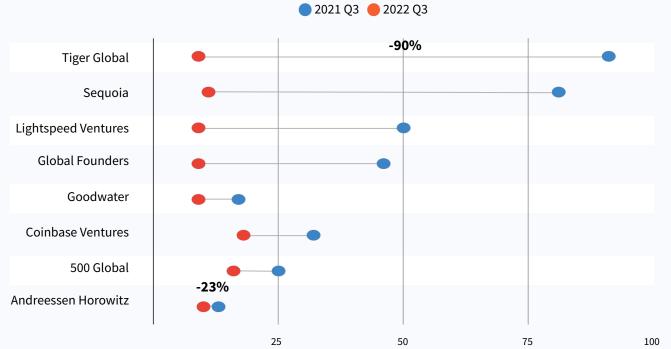
Coinbase Ventures, 500 Global, Sequoia and a16z were the most active fintech investors in Q3 2022.

	HQ	Rounds in Q3 2022	Select deals from Q3 2022
coinbase Ventures	San Francisco	18	Mysten Labs, Hidden Road, Messari
500	Mountain View	16	Merkle Science, StoreHub, Headquarters
SEQUOIA 🖳	Menlo Park	11	Klarna, Onecard, FPL Technologies
andreessen. horowitz	Menlo Park	10	Aptos Labs, Sardine, Creator DAO
Lightspeed	Menlo Park	9	Mysten Labs, Alloy Online, Stori
	Palo Alto	9	Toss, Stori, GroMo
TIGERGLOBAL	New York	9	Opto Investments, Gnosis, Fazz
GFC	Berlin	9	Portofino Technologies, X1 Card, Hyperface

Most active fintech investors in Q3 2022



Top fintech investors slowed down their investment pace in Q3 with the top 4 contracting the most, all down by >80%.



Number of fintech investments 2021 Q3 2022 Q3



The median ticket size has decreased strongly at late stage since last year. Series A is still holding on, while Seed shows no sign of fall.

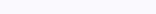


Median fintech round size by stage



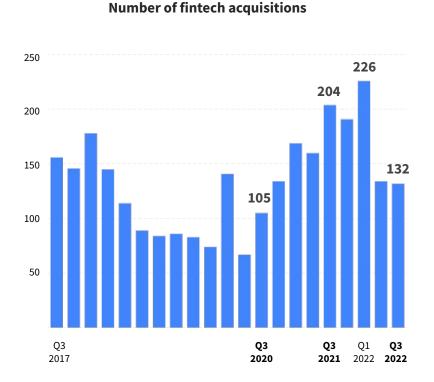
The public market is nearly frozen for fintech startups and PE groups are taking advantage of market crunch to take public fintech back to private.





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M&A has slowed down in respect to the peak in 2021 and early 2022, but still higher than 2020 levels.



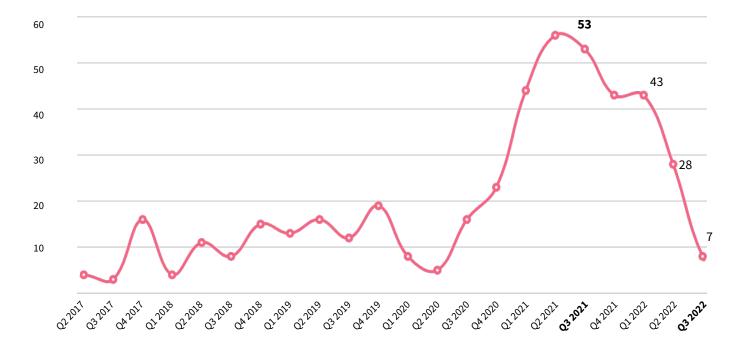
The biggest M&A of Q3 2022 » view online

	NAME	BACKERS	ACQUIRORS	MARKET	ENTERPRISE VALUE	IF TRANSA
<u>^</u>	Avalara Leading cloud-based software plat	Patrick Falle Sageview Capital Battery Ventures Arthur Ventures Warburg Pincus	Vista Equity Partners	fintech enterprise software regtech financial management solutions	\$8.4b	\$8.4b BU source: businesswire.co
\$	Signify Health Signify Health For More Healthy,	Bain Capital Ventures HarbourVest Partners Town Hall Ventures	CVS Health	health fintech payments	\$8.0b	\$8.0b ACQU source: reuters.com/ma
	Billtrust Expertly designed, automated ord	New York Angels Edison Partners Bain Capital Ventures Goldman Sachs Riverwood Capital	EQT Group	fintech enterprise software financial management solutions	\$1.7b	\$1.7b BU source: techcrunch.com
8	NetSpend Reloadable prepaid debit cards an	Germor capital IA Capital Group TSYS* Merchant Solutions Millennium Technology Value Partners Millennium TVP	Searchlight Capital Partners Rev Worldwide	fintech banking payments financial management solutions	\$1.0b	\$1.0b ACQU source: thepaypers.com
R	Partners Life Provider of life insurance, income	Blackstone Rangatira	Dai-ichi Life Insurance	fintech insurance	NZD980m	NZD980m ACQ source: reinsurancene.s
B	Professional Bank Provider of personal banking and	Professional Holding	Seacoast Banking Corporation	financial advisory	\$489m	\$489m ACQU source: globenewswire
CANALYST	Canalyst Uncover more investment opport	Vanedge Capital ScaleUP Ventures Dragoneer Investment Group CPP Investments Highsage ventures	Tegus	fintech wealth management	CAD450m	CAD450m ACC source: betakit.com/car
Į	Ezetap Mobile Point of Sale company	Social Capital Helion Venture Partners Berggruen Holdings American Express Horizons Ventures	Razorpay	fintech payments		\$200m ACQL source: business-stand



Just 7 fintech unicorns have been created in Q3 2022, an 87% drop from 53 in Q3 2021.





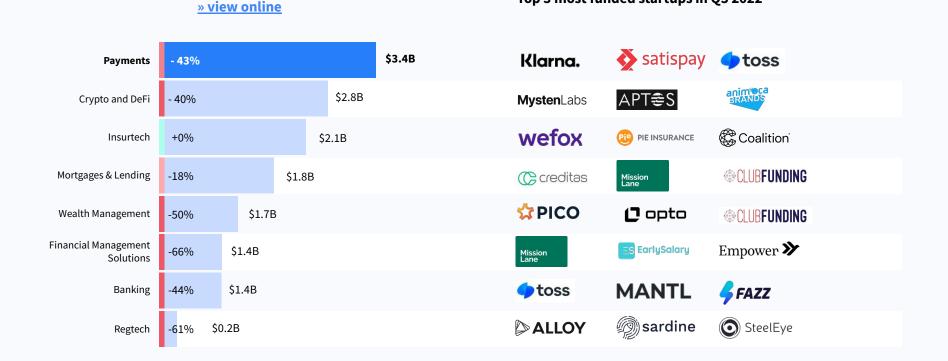


2 — Fintech trends in Q3 2022



All fintech segments are down from last quarter, except for Insurtech which has been on par. Payments are still the top sector for fintech VC funding.

VC investment Q3 2022 (% growth vs Q2 2022)



Top 3 most funded startups in O3 2022

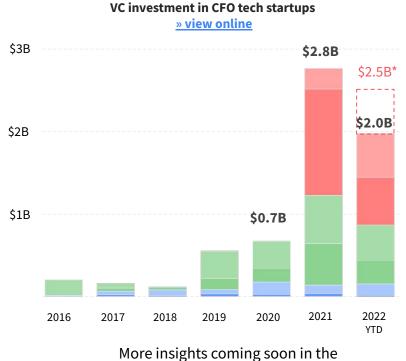
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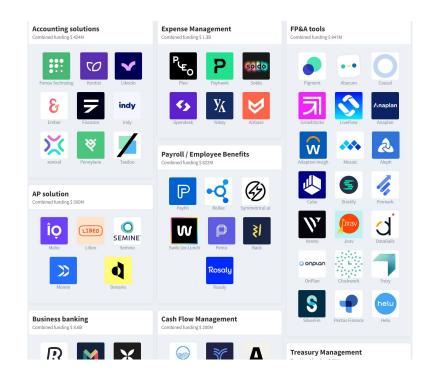
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CFO tech startups are fighting the fintech downturn and projected to raise \$2.5B this year, almost on par with 2021 all-time-high.

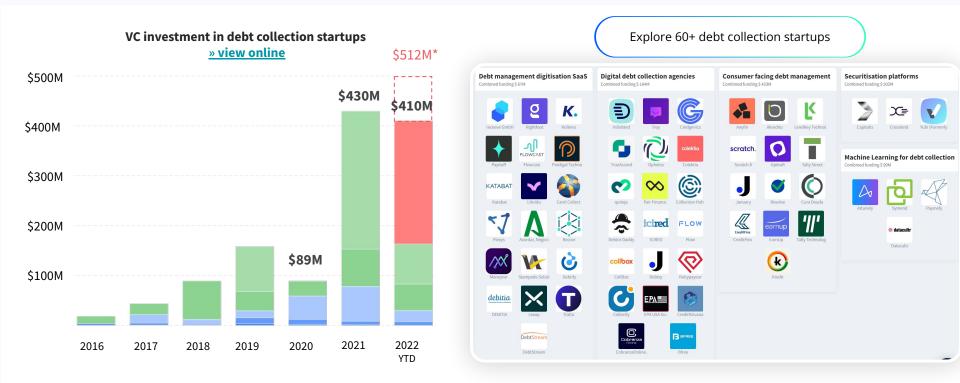


More insights coming soon in the fintech newsletter





Debt collection startups are on track for their best year, with already \$410M raised on the heels of rising interest rates driven by inflation and economic slowdown.



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Top 100 fintech startups to watch

We've ranked the top 100 fintech startups to watch based on Dealroom Signal: a powerful algorithm helping VCs, Corporates and Governments find the most promising up and coming startups.

» Top 100 Fintech Startups to watch

Have also a look at the newly added:

» Top 100 Web3 startups

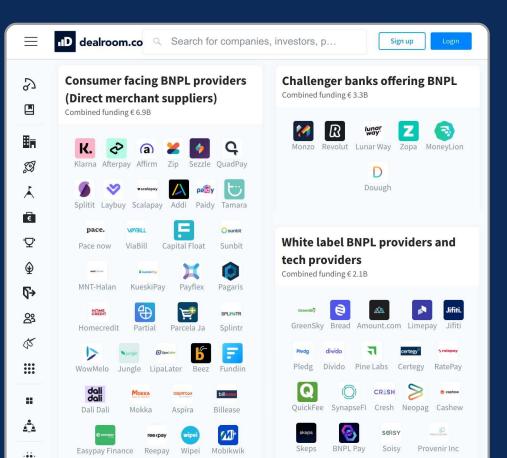
» Top 100 insurtech startups



NAME	DEALROOM SIGNAL	MARKET ~	түре 🗸	GROWTH 12 months growth	LAUNCH DATE 🗸 🗸	VALUATION V
SaltPay ★ ☆ ♥ FinTech company dedicated to bui	66	B2B fintech financial management solutions payments	mobile app subscription saas	150%	2019	\$1.0b
Remote * • Job marketplace connecting over	70	B2B fintech jobs recruitment financial management solutions	subscription marketplace & ecommerce	270%	2017	\$3.0b
Bitpanda * • Austrian start-up company that sp	47	B2C fintech crypto and defi wealth management	blockchain commission marketplace & ecommerce	94%	Jan 2014	\$4.1b
Polygon ★ • The first well-structured, easy-to-u	69	B2B fintech enterprise software crypto and defi	blockchain deep tech commission saas	299%	2017	\$2.0b
FalconX ★ ♥ The most technologically advance	71	B2B fintech wealth management crypto and defi	blockchain deep tech commission marketplace & ecommerce	200%	May 2018	\$8.0b
CoinSwitch * • A cryptocurrency exchange aggreg	67	B2B, B2C fintech crypto and defi	blockchain deep tech commission marketplace & ecommerce	248%	Jun 2017	\$1.9b
Slice * • Develops a financial platform that	64	B2B fintech payments banking	commission saas	265%	2015	\$1.7b
C6 Bank * • A complete digital bank, offering fr		B2C fintech banking	mobile app commission	114%	2018	\$2.1b
Ajaib * ♥ An online brokerage that allows pe	73	B2B, B2C fintech wealth management	commission marketplace & ecommerce	161%	2018	\$1.0b

Explore the **key themes** in **Fintech** and **Crypto.**







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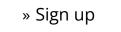
The rise of alternative payments

Cards have been the default payment method for a long time. This is not true anymore with the rise of Alternative Payments that are devouring market share from traditional card payment methods.

Alternative payments such as digital wallets, account-to-account (A2A) payments with open banking and BNPL are becoming some of the preferred payment methods for consumers. Furthermore, crypto, stablecoins and CBDCs are coming to the game.



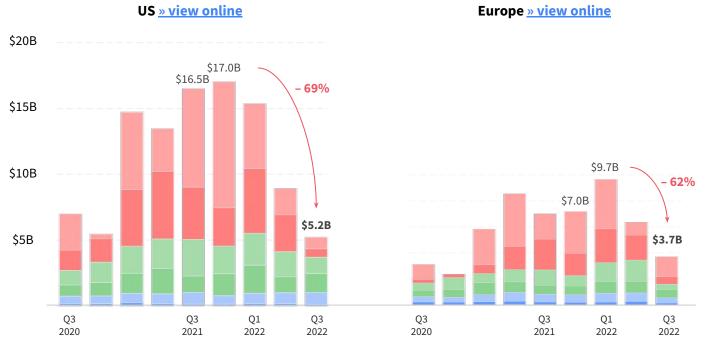
Get the latest weekly insights, with the **Fintech newsletter.**



3 — Regional insights



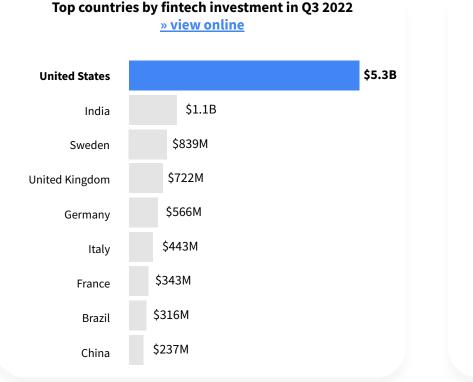
Fintech funding in the US and Europe is down 69% and 62% respectively from all-time-high.



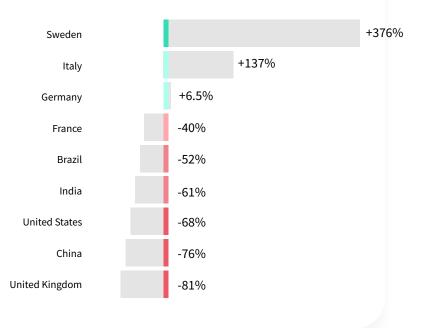
VC investment in fintech startup by HQ



The US keeps being the top country for fintech in Q3 2022, Sweden and Italy have seen the strongest growth coming up 2nd and 6th. UK slips out of the top 3.

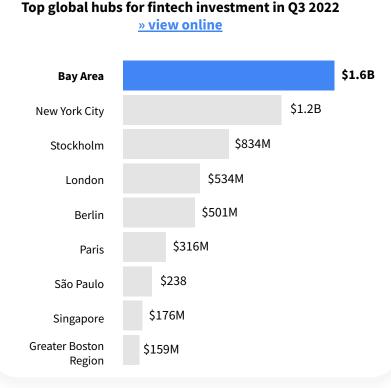


Growth in Fintech investment Q3 2021 to Q3 2022

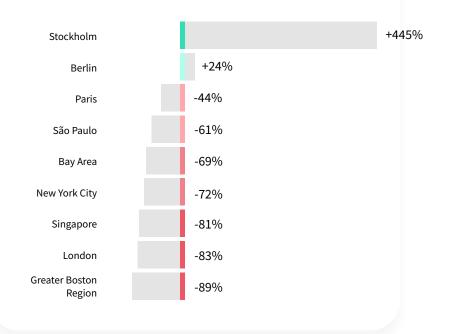




The Bay Area and New York come back to be the top hubs surpassing London. Still almost all hubs show a strong slowdown.



Growth in Fintech investment Q3 2021 to Q3 2022





Explore fintech funding by regions, countries and cities.

Despite the strong pullback, fintech is still the 2nd biggest segment for venture funding. It also remains by far the sector which has seen the largest exits.

Regions like the US, Europe and China have already seen global leaders emerge in the field and now India, South East Asia, Latin America and Africa are coming to the scene.

» Investment by regions

» Investment by countries

» Investment by cities



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Database by dealroom.co			o, investoro, peo			Adn
AMOUNT INVESTED V Locations	2017	2018	2019	2020	2021	I [™] 2022
Bay Area	\$3.7b	\$6.8b	\$8.5b	\$8.6b	\$24.3b	\$9.1b
Greater London	\$2.4b	\$2.3b	\$5.9b	\$5.1b	\$13.0b	\$8.9b
New York City, New York	\$2.8b	\$2.8b	\$2.6b	\$4.4b	\$14.6b	\$7.2b
Paris, Île-de-France	\$227m	\$405m	\$643m	\$625m	\$2.2b	\$2.5b
Singapore, Singapore	\$235m	\$422m	\$762m	\$617m	\$2.8b	\$2.3b
Bengaluru, Karnataka	\$605m	\$442m	\$1.3b	\$2.1b	\$3.6b	\$2.1b
Berlin, Germany	\$263m	\$604m	\$1.3b	\$539m	\$3.4b	\$1.6b
São Paulo, São Paulo State	\$163m	\$499m	\$984m	\$1.6b	\$2.9b	\$1.3b
Greater Boston Region	\$372m	\$1.5b	\$799m	\$1.6b	\$2.6b	\$1.2b
Stockholm, Stockholm County	\$217m	\$493m	\$1.0b	\$1.2b	\$2.0b	\$1.1b
Mumbai, Maharashtra	\$683m	\$387m	\$352m	\$558m	\$1.2b	\$883m
Toronto, Canada	\$373m	\$495m	\$675m	\$292m	\$2.1b	\$507m
Tel Aviv District, Israel	\$153m	\$354m	\$225m	\$162m	\$568m	\$331m
Amsterdam, North Holland	\$121m	\$265m	\$188m	\$281m	\$1.7b	\$301m

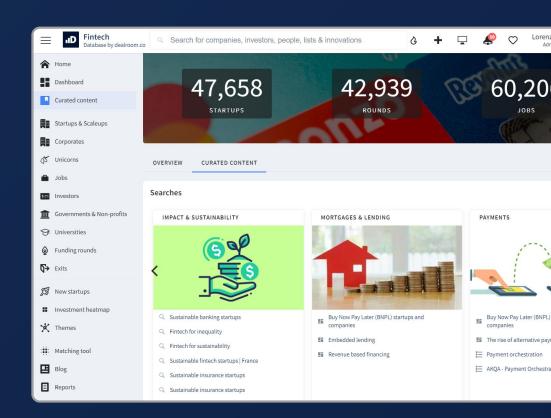
Explore the ecosystem **fintech.dealroom.co**

Access over 47,000 fintech startups, 42,000 funding rounds, and our latest insights on the world of fintech.

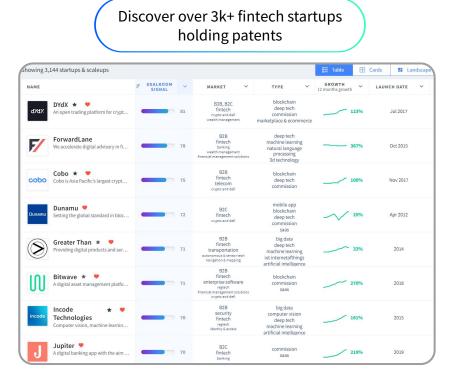
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Fintech startups are not just customer acquisition and nice UX, over 3k fintech startups hold patents, some with impressive portfolios.



Coinbase has a strong IP portfolio of <u>63 patents</u> from smart contract analytics, to storage and transaction orchestration.

wing 63 results			
Automatic Smart Contract Analysis	Cryptographic Key Storage System And Method. Systems And Methods For	Blockchain Orchestrator Computer System. Blockchain Backup And	Systems And Methods For Consensus- Based Access Control For Smart Contra
Patent category: Information	Patent category: Information	Patent category: Information	Patent category: Information
Patent sub-category: n/a	Patent sub-category: n/a	Patent sub-category: n/a	Patent sub-category: n/a
CPC classification:	CPC classification: H04L 9/085	CPC classification: H04L 67/1095	CPC classification:
Application Status: pending	Application Status: pending	Application Status: granted	Application Status: pending
Priority date: 2020-12-07	Priority date: 2020-11-25	Priority date: 2020-10-23	Priority date: 2020-08-19
Granted date: n/a	Granted date: n/a	Granted date: 2021-12-07	Granted date: n/a
Pending territories: US, WO	Pending territories: US, WO	Pending territories: US, WO	Pending territories: WO
Granted territories: n/a	Granted territories: n/a	Granted territories: US	Granted territories: n/a
System And Method For Performing Key Operations During A Multi-Party	Systems And Methods For Converting Cryptocurrency	System And Method For On-Chain Rewards	Systems And Methods For Consensus- Based Access Control For Smart Contra
Patent category: Information	Patent category: Information	Patent category: Information	Patent category: Information
Patent sub-category: n/a	Patent sub-category: n/a	Patent sub-category: n/a	Patent sub-category: n/a
CPC classification: H04L 9/0841	CPC classification: G06Q 40/04	CPC classification: G06Q 30/0236	CPC classification: G06Q 20/3825
Application Status: pending	Application Status: pending	Application Status: pending	Application Status: pending
Priority date: 2020-08-03	Priority date: 2020-06-17	Priority date: 2020-05-27	Priority date: 2020-05-26
Granted date: n/a	Granted date: n/a	Granted date: n/a	Granted date: n/a
Pending territories: US	Pending territories: US, WO	Pending territories: US	Pending territories: US
Granted territories: n/a	Granted territories: n/a	Granted territories: n/a	Granted territories: n/a



Venture capital methodology and definitions.

Startups, scaleups, grownups and tech

Companies designed to grow fast. Generally, such companies are VC-investable businesses. Sometimes they can become very big (e.g. \$1B+ valuation).

When startups are successful, they develop into scaleups (>50 people), grownups (>500 people) and result in big companies, like Klarna or Coinbase.

Only companies founded since 1990 are included in this report.

Venture capital investment

Investment numbers refer to rounds such as Seed, Series A, B, C, late stage, and growth equity rounds.

Venture capital investment figures exclude debt or other non-equity funding, lending capital, grants and ICOs.

Buyouts, M&A, secondary rounds, and IPOs are treated as exits: excluded from funding data.

Investment rounds are sourced from public disclosures including press releases, news, filings and verified user-submitted information.

Valuation

The combined valuation of the tech ecosystem is based on their market cap or latest transaction value.

Transaction value is realized from exit or implied unrealised valuation from the latest VC round, which is either announced or estimated by Dealroom based on benchmarks.





